

Body Worn Cameras, RFP #PUR0717-006

Proposal Evaluation Summary, November 16, 2017

Evaluators: Sgt. Jeremy Paulsen; Lt. Charlie Fields; Nic Roberts, Information Technology Director; Joy Huber, Fleet Services Manager

Proposals received:

Company Name	Location	Ranking
Keltek, Inc. / Panasonic	Baxter, IA	855
Axon Enterprise, Inc.	Scottsdale, AZ	640
Digital-Ally	Lenexa, KS	575

1. Keltek, Inc. / Panasonic

Facts:

- a) Hybrid solution option: On-premise and cloud
- b) Can attach camera to actual body camera unit which allows for additional versatility. Plugs into BWC like an accessory.
- c) 12+ battery life; fully charges in 3 hours
- d) Compression of video for storage
- e) IPA rating is high
- f) Solution provides a single repository for all video: interview room, in-car and body camera
- g) Seamlessly integrates with the City's current Arbitrator system
- h) Provides a 3-year warranty at no additional cost
- i) Can trigger the in-car or body worn camera manually and the other will automatically trigger at the same time

2. Axon Enterprise, Inc.

Facts:

- a) No on-premise solution for storage; cloud storage through Axon only
- b) 12 hour battery life; fully charges in 6 hours
- c) Ease of video sharing within Evidence.com
- d) Capability to import Arbitrator data, but must be done manually
- e) Separate repository is required for current Arbitrator interview room and in-car video unless purchase Axon complete solution
- f) Additional equipment is required to sync in-car video with body worn camera
- g) Body worn camera can be manually activated, but doesn't automatically trigger in-car camera - would have to both be turned on manually
- h) Need two different cameras to increase viewpoint or placement options
- i) IPA rating is high

3. Digital-Ally

Facts:

- a) Hybrid solution option: On-premise and cloud
- b) Redaction is done in the cloud
- c) 8 hour battery life would have to change batteries during 10-12 hour shift
- d) IPA rating lower
- e) When a group of officers is present at the same location, one activating the BWC will activate all others
- f) Separate repository is required for current Arbitrator interview room and in-car video unless purchase Digital-Ally complete solution
- g) Need two different cameras to increase viewpoint or placement options

Recommendation for Award:

The evaluation team ranked each proposal independently and unanimously chose **Keltek, Inc. / Panasonic** as the top proposal.